



2010 Annual Report



BROOKLYN UNITED SOCCER CLUB INCORPORATED

ABN: 13 047 375 250

Y0751038

ANNUAL REPORT
for the year ended 31st October 2010

**Please take notice that the Annual General Meeting of
the Brooklyn United Soccer Club will be held
Sunday 30th January 2011
Shirley Singleton Pavilion 9.30am**

Agenda of the meeting in accordance with the Constitution

- 1) Finalisation of voting entitlements
- 2) Reading of the Annual Report
- 3) Adoption of the Annual Report
- 4) Reading of the audited Balance Sheet
- 5) Adoption of the audited Balance Sheet
- 6) Declaration of all positions vacant
- 7) Election of President
- 8) Election of Vice President
- 9) Election of Secretary
- 10) Election of Treasurer
- 11) Election of Fundraising Co ordinator
- 12) Election of Registrar / MPIO
- 13) Election of Equipment Officer
- 14) Election of Minute Secretary
- 15) Notice of Resolutions where Motions have been presented and received by Secretary prior to A.G.M
- 16) General Business

BROOKLYN UNITED SOCCER CLUB INCORPORATED
ABN: 13 047 375 250

MANAGEMENT COMMITTEE'S REPORT

Your committee members submit the financial report of the Brooklyn United Soccer Club Incorporated for the financial year ended 31st October, 2010.

Committee Members

Name	Appointed	Resigned	Position
Allan Monk	January 2009		President
Kim Wilson	May 2010		Vice President
Michelle Raison	January 2009		Secretary
Jennifer Fenwick	January 2009		Treasurer
Nigel O'Donnell	May 2010		Registrar
Nakia Binskin	January 2009		Minutes Secretary
Karen Hughes/ Lyn Shakeshaft	November 2009		Fundraising Co-ordinators
Position vacant	November 2009		Equipment Officer

Meetings of Committee Members

The number of meetings held during the year ending 31st October 2010 were (12). There were no extraordinary meetings.

Life Members

Shirley Singleton, Ian Johnson, Lyn Johnson, Arthur Maitland

Auditor's details – appointed in 2009

Dr Helen Bowers, 135 Duffy Avenue, Westleigh

STATEMENT BY MEMBERS OF THE MANAGEMENT COMMITTEE

In the opinion of the committee the financial report as set out:

- 1) Presents a true and fair view of the financial position of Brooklyn United Soccer Club Incorporated as at 31st October, 2010.
- 2) At the date of this statement, there are reasonable grounds to believe that Brooklyn United Soccer Club Incorporated will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Committee and is signed for and on behalf of the Committee by:

.....
President - Allan Monk

Dated this 30th day of January 2011

.....
Treasurer –Jennifer Fenwick

PRESIDENTS REPORT 2010

Thank you to all Club members, Coaches, Managers, Parents and volunteers for their involvement and assistance in 2010. There are many aspects to running the Club and I take this opportunity to thank my fellow Committee members for their commitment, enabling the Club's administration to run smoothly.

I have enjoyed my association with the Club again this season, it is rewarding and I also appreciate the sense of community spirit it creates. The Club could not exist without our volunteers – especially Committee members, Coaches, Managers and relies solely on the willingness of new volunteers to step into these positions. Please consider becoming involved as there is always support to anyone interested.

My role also includes attending KDSA meetings and was pleased to represent the Club throughout the season at these meetings. The most significant issue in 2010 was the KDSA stance against Football NSW regarding its governing and the transparency of the administration of funds extracted from Soccer at the Grass Roots level.

This initiated much debate within all Clubs, as KDSA lobbied support to disaffiliate from Football NSW, with the main objective to keep soccer affordable. After much contention, this action was suspended by KDSA, eliminating the need to determine our members voting status. All correspondence surrounding this issue can be found on the KDSA website.

Finally, congratulations to all of our Junior and Senior teams for their achievements and look forward to another great season of soccer in 2011.

VICE PRESIDENTS REPORT 2010

Compiled by Kim Wilson

I have been associated with the Club since 2000 and a Committee Member from 2002 to date in the capacity of Secretary and Treasurer throughout this time.

This Annual report has been compiled within our constitutional obligations for the benefit of all financial members. Firstly, thank you to all the Coaches, Managers, volunteers, players and parents who have contributed to the success of the Club this Season and our Life Members for their ongoing support.

This season commenced without a Registrar and Equipment Officer, vital roles within the Club. Commendation is given to Michelle Raison, our Secretary and Jenny Fenwick, our Treasurer who apart from their already extensive roles at the beginning of a season, ensured that registrations were administered effectively. This year has been the first with no outstanding registration fees at the start of a season, a milestone in the history of the Club (since my association) Thank you to Jenny for successfully implementing the “ No Pay, No Play” Policy, which will remain in place for 2011.

Gratitude is also extended to our President, Alan Monk and our fund raising team of Karen Hughes and Lyn Shakeshaft for their contribution.

There can be challenges within the demographics of a small club, especially junior registrations and team allocations. Often our juniors need to play above their actual age group to enable us to accommodate registrations and form teams within the KDSA competition requirements.

Congratulations to all Junior and Senior teams for their results and achievements this year. The Committee hope that all players have enjoyed the season and the spirit of being involved in a team sport.. We will continue to nurture the enjoyment of soccer in conjunction with a focus on skills development at various levels, including additional support to our coaches via a Club Head Coach.

Our web page continues to be the main and most valuable source of information, which is updated regularly. It is has an extremely simple and user friendly system for our Managers and encourage all members to refer to it throughout the soccer season.

Listed below is a registration/team comparison and our 2010 competition placements.

	Registrations			Teams												
	Total	Female	Male	U6	U7	U8	U9	U10	U11	U12	U13	AAM	AAW	O35M	O35W	
2009	172	76	96	1	1	2	1	1	1	0	2	1	1	1	1	
2010	153	74	79	2	2	1	1	0	2	1	0	1	1	1	1	

2010 Pennants – Women
AAW Div 3 – Runners Up
O35W Div 2 – Runners Up

2010 Competition Premiership Winners
Junior Mixed
U12 Div 5

2010 Pennants– Men
O35M Div 5 – Runners Up

2010 Competition Premiership Winners
Men
O35M Div 5

2010 SSF Gala Day
U7 Group 15a - Runners Up
U7 Group 15b – Runners Up

Equipment

The constant challenge in any season is the recoup of shirts, regardless of the introduction of a shirt deposit in 2009 for Senior Teams. This proved difficult to administer and therefore has been abolished for the 2011 season and any remaining shirt deposit refunds will be finalised with 2011 Registrations. Thank you to Managers for your assistance with this and hope that any remaining shirts will be returned promptly to enable the early completion of 2011 kits.

Training and match balls are an ongoing expense due to attrition as with other kit consumables. Some new shirts were purchased as required-as we gradually replace any old strips (shirts) and attempt to issue relevant shirt sizes.

New kit bags were purchased and will be issued for both senior and junior teams in 2011. There were no major assets purchased this year, however, a volunteer grant was used to purchase a large Marquee which will be extremely useful. Thank you to Dave Penno who generously donated “Club Hoodies” to all of our 78 junior members in 2010 and we hope to have similar merchandise available to order for 2011.

2011 initiatives will include an additional trophy cabinet and honor board at the Anglers Rest, upgrade of storage and facilities at the Pavilion, amongst other initiatives and equipment as determined throughout the upcoming season.

FUNDRAISING REPORT 2010

Compiled By Lyn Shakeshaft

This season was filled with variety with the regular & trusted events along with the introduction & trail of various new events for the Brooklyn United Calendar.

The season started with the Bra Cup, Thanks to the Pearls, followed by the junior training sessions which proved to be popular.

Through out the session the canteen was there, as always with improvements & opening of it a more regular occurrence for all teams. The Pearls & over 35 Men trialed the introduction of the spectators Lounge. This involved a very comfortable lounge along with lunch & a couple of beverages being supplied to the winner of the raffled lounge for the next home game. While the trusted Friday night pub raffles continued with regularity.

Our volunteers also co-ordinated the canteen for the Brooklyn Rugby Clubs' Annual touch football tournament with ½ of the proceeds being donated to the Rugby Club who donate to various local community groups.

The Club also supports the Annual Kids Xmas "Fun" Day in the park, by donating excess stock from the canteen including a cash donation to assist with maintaining this event.

The end of the season saw the Mullet Cup, thanks to the over 35 men, followed by the Junior Presentation Day linked with the first All Stars Day. This last day was introduced to bring the whole club together for a full day of celebration of a fantastic 2010 season.

A HUGH THANK YOU to ALL who have helped with these events whether it be serving on the canteen, setting up, packing away, cooking, selling raffle tickets, running activities etc. Please remember no matter how little time you have, it is better than nothing & many hands make light work.

All of these events will move into the 2011 calendar with many improvements & refining to occur.

If you have any suggestions or time to help please contact Karen Hughes or Lyn Shakeshaft, our contact details are on the website & here's to 2011.

TREASURERS REPORT 2010

Compiled by Dr Jennifer Fenwick

A complete financial report regarding Club finances from 1st November 2009 to 31st October 2010 has been prepared in accordance with constitutional requirements.

Club funds are currently held in Bendigo Bank Berowa in a non-interest bearing cheque account with full rebates on bank charges. Transactions from the non-interest cheque account are authorised by no less than two (2) nominated committee members, currently the Treasurer and President.

The financial report has been compiled using generally accepted accounting principles of Australian Accounting Standards and where applicable, Australian law. All books of account are reconciled using QuickBooks accounting software. All source transactions and bank statements have been submitted to the Auditor, Dr Helen Bowers.

The club sustained a surplus in 2010 of \$7026.92. This result is an increase over the previous year of \$12,075.67.

The Club can look forward to a Grass Roots sponsorship of \$4,000 in the next financial year. A special thank you to Kim Wilson for initiating this sponsorship.

Members, who were unfinancial as of 31st October 2010, will be restricted from registration within Football NSW from 2011. However, this year all players were fully paid prior to the start of the season.

The appointment of two committee members dedicated to 'social' activities has assisted the club to improve gross fund raising revenue from \$13,601.17 in 2009 to \$16,569.73 in 2010.

The final balance of cash in the bank account is \$18,227.19.

Signed

3rd November 2010

Dr Jenny Fenwick
29 Brooklyn Road
Brooklyn NSW 2083

Brooklyn United Soccer Club Incorporated
Balance Sheet
As of October 31, 2010

	Oct 31, 10	Oct 31, 09
ASSETS		
Current Assets		
Chequing/Savings		
Bendigo Cheque account	18,227.19	11,493.95
Total Chequing/Savings	18,227.19	11,493.95
Other Current Assets		
Inventory Asset	953.73	660.50
Member fees owing		
Doubtful Debts	-300.00	-300.00
Member fees owing - Other	1,055.00	1,355.00
Total Member fees owing	755.00	1,055.00
Petty Cash	300.00	219.55
Total Other Current Assets	2,008.73	1,935.05
Total Current Assets	20,235.92	13,429.00
Fixed Assets		
Computer		
Original Cost	1,099.00	1,099.00
Total Computer	1,099.00	1,099.00
Games Equipment		
Balls	239.96	239.96
Club Shirts	1,853.76	1,853.76
Kits	148.09	148.09
Total Games Equipment	2,241.81	2,241.81
Total Fixed Assets	3,340.81	3,340.81
TOTAL ASSETS	23,576.73	16,769.81
LIABILITIES		
Current Liabilities		
Other Current Liabilities		
Shirt Deposits Held	1,200.00	1,420.00
Total Other Current Liabilities	1,200.00	1,420.00
Total Current Liabilities	1,200.00	1,420.00
TOTAL LIABILITIES	1,200.00	1,420.00
NET ASSETS	22,376.73	15,349.81
EQUITY		
Opening Bal Equity	16,254.96	16,254.96
Retained Earnings	-905.15	4,143.59
Net Income	7,026.92	-5,048.74
TOTAL EQUITY	22,376.73	15,349.81

Brooklyn United Soccer Club Incorporated
Profit & Loss
November 2009 through October 2010

	Nov '09 - Oct 10	Nov '08 - Oct 09
Ordinary Income/Expense		
Income		
Fundraising		
All Stars Game	1,131.00	0.00
Canteen	3,560.25	5,219.58
Dinner Dance	2,250.00	1,500.00
IGA Community Benefit Scheme	76.16	161.44
Miscellaneous	300.00	309.85
Pub Raffles	3,250.85	3,848.30
Raffles - Other	3,254.00	162.00
Sponsorship	2,747.47	2,400.00
Total Fundraising	16,569.73	13,601.17
Interest Received	0.00	152.92
Paypal/Merchant Fees	0.00	32.50
Reimbursed Expenses		
Reimburse Club Shirts	-720.00	0.00
Total Reimbursed Expenses	-720.00	0.00
Retail Sales		
Shorts	1,400.00	1,100.00
Socks	476.00	455.00
Total Retail Sales	1,876.00	1,555.00
Revenue		
Registration Fees	31,077.00	27,697.50
Used Boots	14.00	0.00
Total Revenue	31,091.00	27,697.50
Total Income	48,816.73	43,039.09
Cost of Goods Sold		
Cost of Goods Sold		
Insurance and FFA Levy	110.00	7,280.00
Purchases for Resale		
Shorts	0.00	1,300.20
Socks	0.00	462.00
Total Purchases for Resale	0.00	1,762.20
Cost of Goods Sold - Other	1,545.78	0.00
Total Cost of Goods Sold	1,655.78	9,042.20
Registration Costs		
Registration	3,004.25	20,160.00
Registration Costs - Other	20,600.90	0.00
Total Registration Costs	23,605.15	20,160.00
Total COGS	25,260.93	29,202.20
Gross Profit	23,555.80	13,836.89
Expense		
Administration Expenses		
Accounting Fees	0.00	330.00
Dues and Subscriptions	0.00	81.00
General Expenses	657.95	80.00
Insurance		
Directors/Officers	0.00	45.00
Total Insurance	0.00	45.00
Licence Fees	0.00	285.00
Night Training	1,179.00	1,170.00
Paypal Merchant Fees	548.60	168.73
Postage and Stationery	79.50	1,069.16
Referees Bond	0.00	0.00
Refund fees	239.00	0.00
Repairs and Maintenance	0.00	105.70
Telephone	0.00	90.00
Trophies	1,505.90	1,430.55
Web housing and maintenance	854.90	0.00
Total Administration Expenses	5,064.85	4,855.14

Brooklyn United Soccer Club Incorporated
Profit & Loss
November 2009 through October 2010

	Nov '09 - Oct 10	Nov '08 - Oct 09
Clubhouse Supplies		
Canteen	1,009.53	3,061.30
Jumpers for juniors	2,838.00	0.00
Shirts and numbers	1,003.20	0.00
Small Equipment	0.00	2,870.50
Total Clubhouse Supplies	4,850.73	5,931.80
Financial Expenses		
Bad Debts	0.00	655.00
Doubtful Debts	0.00	300.00
Family Discounts	475.00	175.00
Total Financial Expenses	475.00	1,130.00
Fines and Penalties	0.00	399.00
Marketing Expense		
Advertising	95.10	275.00
Dinner Dance	1,650.00	3,350.00
Freight and Cartage	44.00	119.00
Fundraising Purchases	736.00	2,591.69
Movie Night	0.00	234.00
Pub Raffles	780.00	0.00
Total Marketing Expense	3,305.10	6,569.69
Soccer Equipment		
Balls	834.60	0.00
Kits	467.70	0.00
Shade equipment	1,530.90	0.00
Total Soccer Equipment	2,833.20	0.00
Total Expense	16,528.88	18,885.63
Net Ordinary Income	7,026.92	-5,048.74
Net Income	7,026.92	-5,048.74

**INDEPENDENT AUDITOR'S REPORT
For Brooklyn United Soccer Club Inc
ABN 13 047 375 250**

**Board of Directors, Stakeholders and Management of
Brooklyn United Soccer Club Incorporated
P O Box 200
Brooklyn NSW 2083**

The accompanying balance sheet of Brooklyn United Soccer Club Inc. (the "Club") as of 31 October 2010 and the related statements of income, retained earnings, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on an audit.

The audit was conducted in accordance with auditing standards generally accepted in Australia. Those standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that this audit provides a reasonable basis for an opinion.

Management has made a number of judgements about amounts disclosed in the financial statements, and it is my opinion that these are fairly estimated.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Club as of 31 October 2010, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in Australia.

3 November 2010

Dr Helen Bowers
PhD, MEd, BEc, CCom
Certified Practising Accountant
Fellow Taxation Institute of Australia

135 Duffy Avenue Westleigh NSW 2120

HONOR ROLL

CLUB PRESIDENTS

2009 TO 2010	ALAN MONK
2007 TO 2008	GREG UPFOLD
2003 TO 2006	PETER HUGHES
1999 TO 2002	STEVE HAYES
1989 TO 1998	MARK HUGHES
1988	STEVE THOMPSON
1984 TO 1987	R WADHAM
1978 TO 1983	K TILTMAN
1977	
1976	R BINSKIN
1974 TO 1975	G EDWARDS
1973	P DE ENOCH
1968	S TALBOT

VICE PRESIDENTS

2010	May-Oct	KIM WILSON
1987		DAVE JONES
1976		R WITCHARD
1974		MRS COOTE
1973		J MCDONALD / K TILTMAN

CLUB SECRETARIES

2009 TO 2010	MICHELLE RAISON
2009	KIM WILSON
2008	VENETTE LOWE
2007	ANDREW BONATO
2003 TO 2006	KIM WILSON
2002	STEVE GREEN
2001	STUART ALLEN
1999 TO 2000	MARK WORRALL
1994 TO 1998	PETER MORROW
1992 To 1993	MELINDA McDONALD
1990 TO 1992	JOE COOTE
1989	PAUL O
1988	STEVE O'GORMAN
1987	
1986	
1978 TO 1985	LES WADHAM
1977	
1976	N COLNAN
1975	MILTON IBET
1974	B EDWARDS
1973	JILL D'ENoch

unknown

CLUB REGISTRAR

2010	May-Oct	NIGEL O'DONNELL
2009		PETER DAVIS
2007 TO 2008		NIGEL O'DONNELL
2002 TO 2006		JOANNE HUGHES
2000 TO 2001		STEVE GREEN
1994 TO 1999		LEO HOULCROFT
1991 TO 1993		PETER MORROW
1989 TO 1990		STEVE THOMPSON
1988		LINDA MAITLAND
1985 TO 1987		
1983 TO 1984		J JOHNSON
1980 TO 1982		R SHOESMITH
1979		B LYNCH

CLUB TREASURERS

2009 Aug to 2010	JENNY FENWICK
2009 April to Aug	KIM WILSON
2008 Nov-April 2009	STEVE SOUTH
2008 April-Oct	KIM WILSON
2007 TO Apr 2008	KATE BRIGGS
2003 TO 2006	NARELLE SHEWRING
2000 TO 2002	PAUL BURCHER
1990 TO 1999	ARTHUR MAITLAND
1989	DAVE JONES
1989	MARK HUGHES
1988	TRACEY THOMPSON
1985 TO 1987	
1984	J DUNCAN
1979 TO 1983	R WADHAM
1978	J JOHNSON
1975 TO 1977	L COOPER
1974	R OGSTAN
1973	V STUBBS

EQUIPMENT OFFICERS

2010	VACANT
2008 TO 2009	RICK WILSON
2007	PETER DAVIS
2002 TO 2006	RICK WILSON
2000 TO 2001	STEVE HAYES
1997 TO 1999	DAVE JONES
1988 TO 1996	DAVE THOMAS
1985 TO 1987	
1982 TO 1984	DAVE THOMAS
1981	J JOHNSON
1976 TO 1980	
1975	MRS SHAKESAHT
1974	G BARKIN
1973	R OGSTAN

Nomination for Management Committee 2011

I _____ (please print full name)

wish to nominate for the position of

_____ (position applied for)

I agree to accept the position and fully understand the duties of the position. If elected I will work in the best interests of BUSC.

Nominee _____ (signature) Date _____

Address _____

Contacts (h) _____ (w) _____ (mob) _____

(Email) _____ (fax) _____

Each nomination requires a nominator & a seconder

Nominator _____ of _____ (print name)

_____ Date _____

(signature)

Secunder _____ of _____ (print name)

_____ Date _____

This form must be completed in full and returned to P O Box 200 Brooklyn 2083 or by email (scanned copy) to Secretary@brooklynsoccer.org.au by 5:00PM 28th January 2011.
NO MEMBER MAY HOLD MORE THAN (3) PROXIES FOR EACH

Appointment by Proxy Form

I: _____
(Full name)

Of: _____
(Address)

Being a member of the Brooklyn United Soccer Club Incorporated appoint:

(Full Name)

Of: _____
(Address)

As my proxy vote at the Annual general Meeting of Brooklyn United Soccer Club Inc to be held on Sunday 30th January 2011.

Signature:

_____ Date: _____

This form must be completed in full and returned to P O Box 200 Brooklyn 2083 or by email (scanned copy) to Secretary@brooklynsoccer.org.au by 5:00PM 28th January 2011.

